



Fuel Savings Case Study

Winner of the 2009 PLANET Sustainable Company Award

Becoming part of the solution by committing to preserve the beauty that surrounds us and to heal our planet for future generations

Annual Savings



Hybrid Fleet:

- **426,800 lbs** of carbon
- Over **20,000 gallons** of fuel

Virtual Meetings:

- **70,632 miles** not driven
- Over **1,400 gallons** of fuel
- **28,260 lbs** of carbon
- **1,177** drive time hours
- Improved quality of life for employees

Goals

- Promote company values of conserving resources and sustainability
- Reduce carbon emissions
- Lower fuel costs
- Decrease commuting for company meetings

Challenges

- Initial cost of upgrading vehicle fleet
- Perceptions of managers
- Changing habits
- Technology concerns

Solutions

- Phase hybrid vehicles into fleet over time, replacing older vehicles first
- Education about the benefits and savings from driving hybrid vehicles and holding virtual meetings
- Use of Microsoft Office Live Meeting for virtual meetings

Vision

Dan Sheehy, Special Projects Manager, had this to say about driving a Toyota Prius:

"I drive all over Northern California to meet with customers and subcontractors; the Prius is comfortable for long trips and gets great gas mileage. I have received great feedback from our customers, they appreciate that Cagwin & Dorward is an environmentally responsible company."



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