

Altamar at the Ridge Saves 3.2 Million Gallons of Water in 12 Months with WeatherTRAK



Cagwin & Dorward Landscape Management

Altamar at the Ridge Cuts Costs 35% with Smart Water Management

Altamar at the Ridge Homeowners Association in Brisbane, California saved 3.2 million gallons of water in 2009, cutting costs 35% through the use of smart water management technologies.

Partnering with Cagwin & Dorward, a leading Bay Area landscape management firm, Altamar at the Ridge, a residential community in Brisbane, California, identified smart irrigation controllers, irrigation system efficiency upgrades and soil retention improvements as solutions to deflect a 12% water rate increase.

Altamar recognized immediate cash savings on the first water bill after installing HydroPoint's WeatherTRAK controllers, achieving project payback on the investment costs within the first 16 months.

The 7.5 acre community of townhomes enjoys lush, inviting groundcover, trees and shrubs. The HOA's vision was to reduce overall water consumption by 15%. Their goal was more than doubled and the savings were re-directed to fund additional irrigation efficiency and system improvements.

"The Altamar Property Manager and our Board of Directors worked closely with Cagwin & Dorward to determine the project feasibility and ensure that the technology solutions selected produced sustainable savings," explained Board President Kevin McHenry. "We were delighted to see the immediate dollar savings since water bills have historically been one of the top expenditures for the Association. Our irrigation system now delivers water far more efficiently and supports the Association's and City's efforts to reduce water consumption.

Key Benefits:

- Reduce costs and water use
- Achieve rapid ROI to re-direct the savings
- Increase property values and curb appeal
- 24 / 7 visibility to irrigation schedules and monthly water budgets

"We were delighted to see the immediate dollar savings. Our irrigation system now delivers water far more efficiently."

— Kevin McHenry, Board President

**The controller is smart.
The service is genius.**

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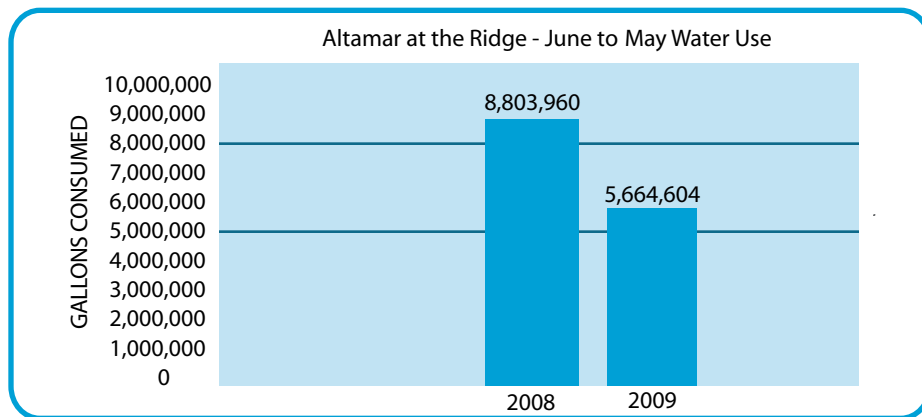
“Eliminating water waste and conserving the Altamar community’s resources remain key priorities for the Cagwin & Dorward team.”

— Charlie Thompson, Landscape Maintenance Business Unit Leader and Owner at Cagwin & Dorward

Cagwin & Dorward has managed Altamar at the Ridge’s landscape for 12 years and highlighted outdoor water management as the solution to create immediate reductions in the community’s water consumption. Cagwin & Dorward replaced antiquated irrigation clocks with WeatherTRAK ET Pro2™ smart irrigation controllers.

The proven WeatherTRAK technology optimizes operational and staff efficiencies with:

- Two-way Central Control
- Remote Alerts
- Programmable parameters specific to the plants, soil and sloped landscape
- Reporting, monitoring and management features offer 24 / 7 visibility via the internet
- Wireless, daily ET data updates the automated water schedules as local weather changes
- Plants receive precise amounts of water only when they need it



“The success of the Altamar property demonstrates how self-funding landscape enhancements create environmental and financial rewards while protecting local eco-systems.”

—Charlie Thompson, Cagwin & Dorward



With 400 employees and 11 locations across Northern California, Cagwin & Dorward experts offer a service portfolio of water management, landscape maintenance, landscape construction, tree care, erosion control and sustainable solutions for a wide array of commercial and residential clients. The company holds accreditations from California Landscape Contractors Association, and PLANET, and has been recognized by East Bay Municipal Utility District and Alameda County Water District for being leaders in water saving practices.

Learn more about your WeatherTRAK Savings Opportunity. Contact Cagwin & Dorward today.

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