



Case Study

South Bay Home Owners Association



Becoming part of the solution by committing to preserve the beauty that surrounds us and to heal our planet for future generations

Results Achieved:

- Watering cost reduced by **\$27,000**
- Irrigation water reduced by **2.2 million gallons**
- Water consumption reduced by **30%**
- Return on Investment (ROI) **Less than 2 years**

Customer Goals:

- Save money by installing "Smart" controllers
- Recover initial costs in a short period of time
- Initial projected ROI 3-5 years

Challenges Faced by Customer:

- Average annual water costs = \$90,000
- Average annual rate increase = 12%
- Rate increase just in 2009 = 17%
- No irrigation rebate programs through water district

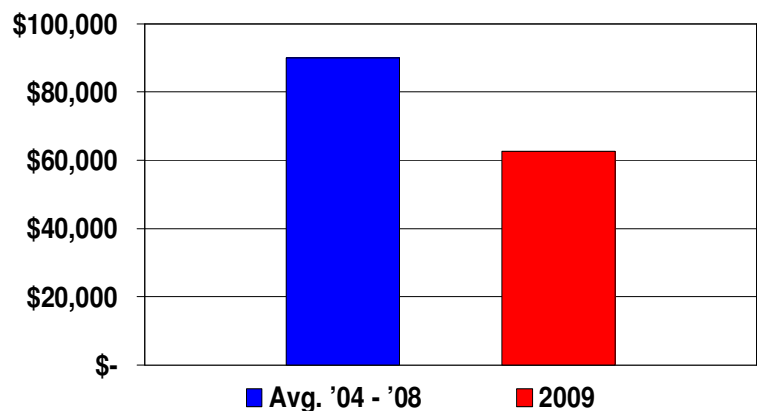
Project Site Details:

- Home Owners Association
- Brisbane, CA
- 7.5 acres of landscape
- Age of site: 8 yrs.

Solutions:

- Site water budget developed
- Return on Investment (ROI) study completed
- 11 HydroPoint smart controllers installed
- Meters read weekly and compared to water-budget developed for site

WATER COSTS



cagwin & norward
landscape contractors

References for this case study and others like it are available upon request